

Press release

The Board of Directors of El.En. SpA released the six months financial report as of June 30th, 2011

*Increased revenues, stable EBITDA ,
negative net income due to provisions for risks, foreign exchange losses and taxes*

MOST SIGNIFICANT FINANCIAL INFORMATION AS OF JUNE 30 2011

- **Consolidated revenues: 98,3 millions of euro (+7,0%)**
- **EBITDA: + 5,7 millions of euro (+1,2%)**
- **EBIT: +0,5 millions of euro (-62,4%)**
- **NET GROUP INCOME: -1,6 millions of euro (was +0,3 millions of euro in 2010)**
- **Net financial position positive for 40,3 millions of euro**

MOST SIGNIFICANT FINANCIAL INFORMATION EXCLUDING CYNOSURE FROM CONSOLIDATION

- **Consolidated revenues: 67,3 millions of euro (+5,4%)**
- **EBITDA: +6,1 millions of euro (+7,9%)**
- **EBIT: +3,2 millions of euro (-9%)**
- **NET GROUP INCOME: -0,6 millions of euro (was +1,0 millions of euro in 2010)**
- **Net financial position negative for 2,7 millions of euro**

Florence, August 29th, 2011– The Board of directors of El.En. SpA, leader on the laser market and listed on the STAR segment of the Italian Stock exchange, released today the six months financial report as of June 30th, 2011.

Consolidated revenues in the six months increased reaching 98,3 millions of euro, up 7,0% on 91,9 millions of euro as of June 2010.

During the first months of 2011 the recovery in sales and profitability of the group, started last year after the deep crisis of 2008/2009, faced a business environment more complex than expected, particularly in certain geographic markets and product markets, highlighting that the path out of the crisis is not yet firm. We experienced this situation with its effects within the first six months of the year, before the shock of the international financial crisis recurred in recent weeks

The group was particularly active in M & A: with the acquisition of the Elémé's and HOYA ConBio®'s activities, Cynosure finalized to relevant transactions investing part of its substantial liquidity and laying the foundation for significant external growth.

Gross Margin was 52,4 millions of euro, up 8,0% on the 48,5 millions of euro of the same period of 2010, with an increase in the impact on revenues from 52,8% as of June 2010 to 53,4% the six months of 2011.

EBITDA was positive, increasing 1,2% on June 2010. In the first half of 2011 EBITDA was 5,7 millions of euro with a 5,8% margin on sales, while it had been 5,6 millions of euro over the 2010 comparable period.

The overall performance of operations was positive, due to the improvement in margins and control of operating and staff expenses and staff, allowing the increase of EBITDA.

EBIT was positive for 0,5 millions of Euro (- 62.4% compared to the first half 2010) after 5,1 millions of euro of depreciation, amortization and other accruals (+1 million of Euro in comparison to the first half 2010).

The impact on income of provisions for risks was quite significant, effect of the continuing crisis and the difficulties that it reflected on the operational activities.

Pre tax income was negative for 0,5 millions of euro, it had been positive for 1,1 millions of euro as of June 2010. The financial result was impacted by the unfavourable change in exchange rates and, in particular, by the weakness of the US dollar.

The six months of 2011 closed with a negative **net group income** of 2,2 millions of euro, affected by 1,7 millions of euro income taxes. **Net group income after minorities** was negative for about 1,6 millions of euro while it had been +0,3 millions of euro in 2010.

El.En. group's **Net Financial Position** as of June 30th 2011 was +40,3 millions of euro, decreasing from +74,9 millions of euro as of December 31st 2010. The decrease is mainly due to the significant acquisitions made by Cynosure, which involved a total investment of about 27 millions of dollars, and to the expansion of working capital, needed to support the growth of the group. In May El.En. S.p.A. paid dividends for one million of Euro.

The Group's financial **results excluding Cynosure from consolidation** showed for the first half of 2011 **revenues** for 67,3 millions of euro (+5,4% over the same period of 2010), a lower fixed costs impact on sales and a positive **EBITDA** for 6,1 millions of euro (9,0% impact on sales) increasing from 5,6 millions of euro as of June 2010; **EBIT** was positive for 3,2 millions of euro (impact on sales 4,7%, highly improving the 0,5% registered for the whole group) while it was 3,5 millions of euro as of June 2010; **pre tax income** was positive for 2,0 millions of euro (impact on sales +3,0%), it had been +3,7 millions of euro during the previous year; **net group income** was positive for 0,4 millions of euro, while it had been +1,7 millions of euro as of June 2010. **Net group income after minorities** referred to the first half of 2011 was negative for 0,6 millions of euro while it had been positive for about 1,0 millions of euro in the first half of 2010. Net financial position was negative for 2,7 millions of euro, it had been positive for 10,0 millions of euro as of December 31st 2010.

The results were satisfactory in the first half - though slightly lower than management's expectations - in terms of operations; they were penalized by the provisions of risks, foreign exchange losses and high taxation.

In view of the six months result and of the general conditions and expectations for the second half, even less favorable than the first, the annual goals (limited to the consolidated financials drafted with the exclusion of Cynosure) of revenue growth of 10% and improved EBIT are difficult to achieve. The management believes it can indicate as target for the second half the improvement of the operating results registered in the first half, and does not expect the provisions of risks and high tax rate that affected the profitability in the first semester to take place again.

The manager in charge of preparing the corporate accounting records, Enrico Romagnoli, declares, pursuant to paragraph 2, article 154-bis of the Consolidated Finance Law, that the accounting disclosures provided in this document correspond to the accounting records, books and entries.

As required by Consob, the half yearly report as of June 30th, 2011, together with Independent auditors' report, will be available for the public at our premises in Calenzano, at Borsa Italiana SpA and in the investor relation section of our website www.elengroup.com from August 29th, 2011.



El.En., an Italian company, is the parent of a high-.tech industrial group operating in the optoelectronics sector. Based on proprietary technology and multidisciplinary know-how, the El.En Group manufactures laser sources (gas, semiconductor, solid-state and liquid) and innovative laser systems for medical and industrial applications. The El.En. Group is the laser market leader in Italy and among the top operators in Europe. It designs, manufactures and sells worldwide:

- Medical laser equipment used in dermatology, cosmetics, physiotherapy, dentistry and gynecology;
- Industrial laser systems for applications ranging from cutting, marking and welding metals, wood, plastic and glass to decorating leather and textiles and restoring/conserving artwork;
- Laser systems for scientific research

EL.EN has been listed on the Star (MTA) of Borsa Italiana. Its market floatation is approximately 47% and its market capitalization amounts to 50 millions of euro.

Cod. ISIN: IT0001481867

Code: ELN

Listed on MTA

Mkt capt.: 50 mln/Euro

Cod. Reuters: ELN.MI

Cod. Bloomberg: ELN IM

For further information:

El.En. SpA

Enrico ROMAGNOLI
Investor Relator
Tel. +39-055-8826807
finance@elen.it

Polytems HIR

Roberta MAZZEO
Press Office
Tel. +39-06 6797849 – 339 2783862
r.mazzeo@polytemshir.it

Polytems HIR

Bianca FERSINI MASTELLONI
Financial Communication
Tel.+39-06-6797849 ; +39-06-69923324
b.fersini@polytemshir.it

Tab. 1 – El.En. Group Profit and Loss account as of June 30th, 2011.

| Profit and loss account | 30/06/11 | Inc.% | 30/06/10 | Inc.% | Var.% |
|---|-----------------|---------------|-----------------|--------------|---------------|
| Revenues | 98.251 | 100,0% | 91.856 | 100,0% | 7,0% |
| Change in inventory of finished goods and WIP | 6.796 | 6,9% | (2.818) | -3,1% | |
| Other revenues and income | 1.553 | 1,6% | 877 | 1,0% | 77,1% |
| Value of production | 106.600 | 108,5% | 89.915 | 97,9% | 18,6% |
| Purchase of raw materials | 49.020 | 49,9% | 35.156 | 38,3% | 39,4% |
| Change in inventory of raw material | (4.401) | -4,5% | (2.517) | -2,7% | 74,8% |
| Other direct services | 9.562 | 9,7% | 8.742 | 9,5% | 9,4% |
| Gross margin | 52.418 | 53,4% | 48.535 | 52,8% | 8,0% |
| Other operating services and charges | 22.597 | 23,0% | 20.507 | 22,3% | 10,2% |
| Added value | 29.821 | 30,4% | 28.028 | 30,5% | 6,4% |
| For staff costs | 24.157 | 24,6% | 22.428 | 24,4% | 7,7% |
| EBITDA | 5.664 | 5,8% | 5.600 | 6,1% | 1,2% |
| Depreciation, amortization and other accruals | 5.147 | 5,2% | 4.227 | 4,6% | 21,8% |
| EBIT | 517 | 0,5% | 1.373 | 1,5% | -62,4% |
| Net financial income (charges) | (616) | -0,6% | 409 | 0,4% | |
| Share of profit of associated companies | (400) | -0,4% | (244) | -0,3% | 63,7% |
| Other net income (expense) | (33) | 0,0% | (459) | -0,5% | -92,9% |
| Income before taxes | (532) | -0,5% | 1.079 | 1,2% | |
| Income taxes | 1.711 | 1,7% | 2.038 | 2,2% | -16,0% |
| Income for the financial period | (2.243) | -2,3% | (959) | -1,0% | 133,9% |
| Minority interest | (673) | -0,7% | (1.212) | -1,3% | -44,4% |
| Net income | (1.570) | -1,6% | 253 | 0,3% | |

Tab. 2 – El.En. Group balance sheet as of June 30th, 2011

| | 30/06/2011 | 31/12/2010 | Var. |
|---|----------------|----------------|----------------|
| Balance Sheet | | | |
| Intangible assets | 22.617 | 6.992 | 15.625 |
| Tangible assets | 28.106 | 29.076 | -970 |
| Equity investments | 599 | 694 | -94 |
| Deferred tax assets | 6.041 | 5.521 | 520 |
| Other non current assets | 4.684 | 7.643 | -2.958 |
| Total non current assets | 62.048 | 49.925 | 12.122 |
| Inventories | 66.651 | 55.650 | 11.001 |
| Accounts receivables | 50.496 | 46.714 | 3.782 |
| Tax receivables | 6.224 | 7.051 | -827 |
| Other receivables | 6.845 | 6.618 | 227 |
| Equity investments | | | |
| Financial instruments | 28.600 | 44.676 | -16.076 |
| Cash and cash equivalents | 30.709 | 41.515 | -10.806 |
| Total current assets | 189.525 | 202.225 | -12.700 |
| Non current assets held for sale | | | |
| TOTAL ASSETS | 251.573 | 252.150 | -577 |
| Common stock | 2.509 | 2.509 | |
| Additional paid in capital | 38.594 | 38.594 | |
| Other reserves | 33.517 | 34.897 | -1.379 |
| Treasury stock | -2.576 | -2.576 | |
| Retained earnings / (deficit) | 19.822 | 19.448 | 373 |
| Net income / (loss) | -1.570 | 1.268 | -2.837 |
| Parent stockholders' equity | 90.296 | 94.139 | -3.844 |
| Minority interests in consolidated subsidiaries | 72.549 | 77.585 | -5.036 |
| Total equity | 162.845 | 171.724 | -8.880 |
| Severance indemnity | 2.689 | 2.702 | -13 |
| Deferred tax liabilities | 773 | 667 | 106 |
| Other accruals | 6.507 | 5.627 | 880 |
| Financial liabilities | 4.179 | 4.882 | -703 |
| Non current liabilities | 14.148 | 13.877 | 270 |
| Financial liabilities | 15.006 | 6.460 | 8.546 |
| Accounts payables | 34.276 | 35.138 | -862 |
| Income tax payables | 1.648 | 2.144 | -496 |
| Other payables | 23.651 | 22.807 | 843 |
| Current liabilities | 74.580 | 66.548 | 8.032 |
| Non current liabilities held for sale | | | |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | 251.573 | 252.150 | -577 |

Tab. 3 – El.En. Group Profit and Loss account as of June 30th, 2011 - without Cynosure

| Profit and loss account | 30/06/11 | Inc.% | 30/06/10 | Inc.% | Var.% |
|---|-----------------|---------------|-----------------|---------------|---------------|
| Revenues | 67.280 | 100,0% | 63.849 | 100,0% | 5,4% |
| Change in inventory of finished goods and WIP | 5.408 | 8,0% | 798 | 1,2% | 577,9% |
| Other revenues and income | 1.403 | 2,1% | 710 | 1,1% | 97,6% |
| Value of production | 74.091 | 110,1% | 65.357 | 102,4% | 13,4% |
| Purchase of raw materials | 36.247 | 53,9% | 28.251 | 44,2% | 28,3% |
| Change in inventory of raw material | (2.330) | -3,5% | (678) | -1,1% | 243,9% |
| Other direct services | 5.960 | 8,9% | 5.946 | 9,3% | 0,2% |
| Gross margin | 34.214 | 50,9% | 31.837 | 49,9% | 7,5% |
| Other operating services and charges | 12.759 | 19,0% | 12.219 | 19,1% | 4,4% |
| Added value | 21.455 | 31,9% | 19.618 | 30,7% | 9,4% |
| For staff costs | 15.386 | 22,9% | 13.993 | 21,9% | 10,0% |
| EBITDA | 6.069 | 9,0% | 5.625 | 8,8% | 7,9% |
| Depreciation, amortization and other accruals | 2.876 | 4,3% | 2.116 | 3,3% | 35,9% |
| EBIT | 3.192 | 4,7% | 3.509 | 5,5% | -9,0% |
| Net financial income (charges) | (792) | -1,2% | 843 | 1,3% | |
| Share of profit of associated companies | (400) | -0,6% | (244) | -0,4% | 63,7% |
| Other net income (expense) | 0 | 0,0% | (457) | -0,7% | |
| Income before taxes | 2.001 | 3,0% | 3.651 | 5,7% | -45,2% |
| Income taxes | 1.647 | 2,4% | 1.909 | 3,0% | -13,7% |
| Income for the financial period | 354 | 0,5% | 1.742 | 2,7% | -79,7% |
| Minority interest | 1.002 | 1,5% | 776 | 1,2% | 29,2% |
| Net income | (649) | -1,0% | 966 | 1,5% | |