



COMPANY PRESENTATION

Conference Call 9M 2024 Financial results

Nov. 15th, 2024



Member of
**Euronext
Tech Leaders**



Certain statements in this slide show, including those addressing the Company's beliefs, plans, objectives, estimates or expectations of possible future results or events, are forward-looking statements. Forward-looking statements involve known or unknown risks, including general economic and business conditions, and conditions in the industry we operate and may be affected should our assumptions turn out to be inaccurate. Consequently, no forward-looking statement can be guaranteed and actual future results, performance, or achievements may vary materially from those expressed or implied by such forward-looking statements. The Company undertakes no obligation about the contents nor to update the forward-looking statements to reflect events or circumstances that may arise after the date hereof.



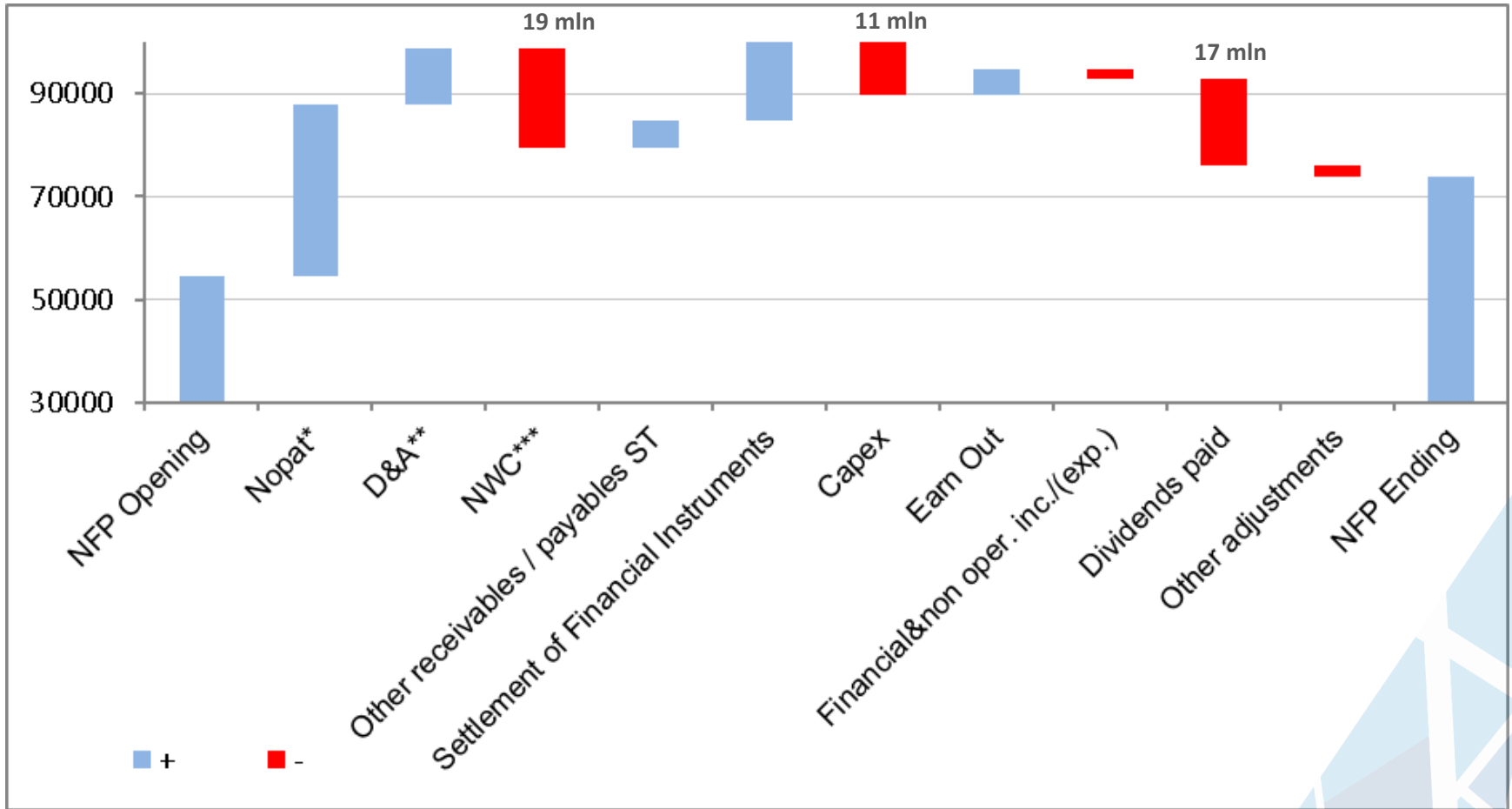
Euro '000

P&L	30/09/23 unaudited	%	30/09/24 unaudited	%	Var.%
Revenues	493.011		466.225		-5,4%
EBIT	51.778	10,5%	50.881	10,9%	-1,7%

Revenues	30/09/23	%	30/09/24	%	Var.%
Medical	287.954	58,4%	294.013	63,1%	2,1%
Industrial	205.057	41,6%	172.212	36,9%	-16,0%

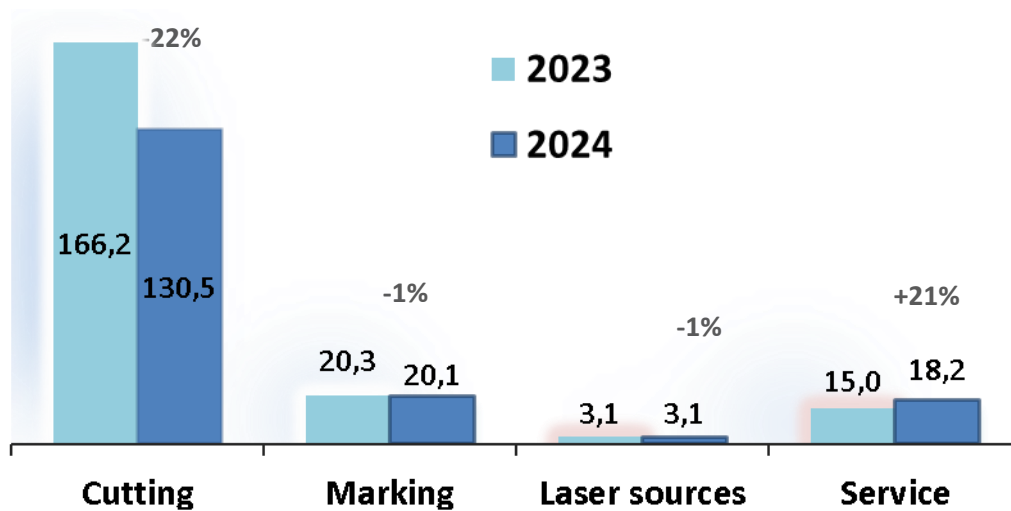
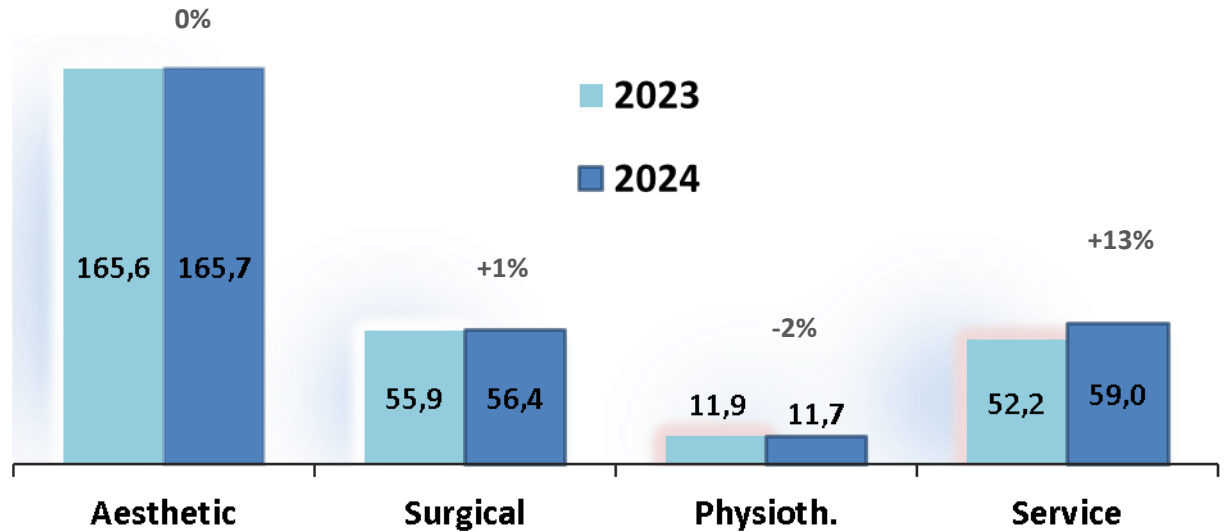
Euro '000	30/09/23	%	30/09/24	%	Var. %
	unaudited		unaudited		
Medical	287.954	58,4%	294.013	63,1%	2,1%
Industrial	205.057	41,6%	172.212	36,9%	-16,0%
Revenues	493.011	100,0%	466.225	100,0%	-5,4%
Gross margin	187.211	38,0%	190.282	40,8%	1,6%
Operating Expenses	44.393	9,0%	45.167	9,7%	1,7%
Staff expenses	80.938	16,4%	83.123	17,8%	2,7%
EBITDA	61.880	12,6%	61.992	13,3%	0,2%
Depr., amort., accruals	10.102	2,0%	11.111	2,4%	10,0%
EBIT	51.778	10,5%	50.881	10,9%	-1,7%
Net financ.income(charges)	(866)	-0,2%	(1.621)	-0,3%	87,2%
Other income (expense) net	(42)	0,0%	4.551	1,0%	
EBT	50.870	10,3%	53.810	11,5%	5,8%
	31/12/23		30/09/24		
			unaudited		
Net financial position	54.586		73.872		

Euro '000	Q3-2023	%	Q3-2024	%	Var. %
	unaudited		unaudited		
Revenues	147.386	100,0%	153.263	100,0%	4,0%
Gross margin	55.738	37,8%	61.476	40,1%	10,3%
Operating Expenses	13.772	9,3%	13.773	9,0%	0,0%
Staff expenses	25.741	17,5%	27.103	17,7%	5,3%
EBITDA	16.226	11,0%	20.601	13,4%	27,0%
Depr., amort., accruals	3.322	2,3%	3.900	2,5%	17,4%
EBIT	12.903	8,8%	16.700	10,9%	29,4%
Net financ.income(charges)	162	0,1%	(1.153)	-0,8%	
Other income (expense) net	(38)	0,0%	(234)	-0,2%	522,8%
EBT	13.028	8,8%	15.313	10,0%	17,5%



* Nopat = Ebit - Income tax
 ** D&A = Depreciation, Accruals and Devaluation
 *** NWC = Net Working Capital

Medical: +2%

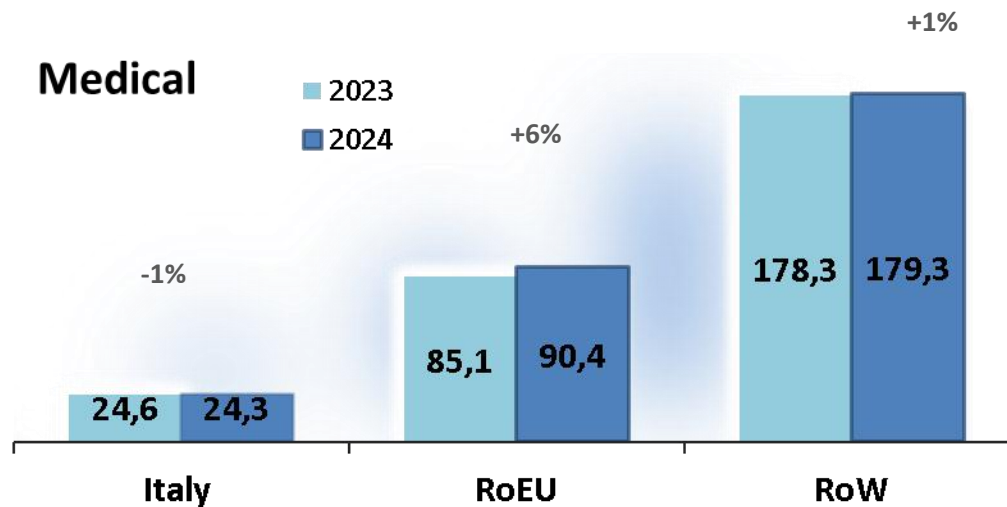


in Euro million

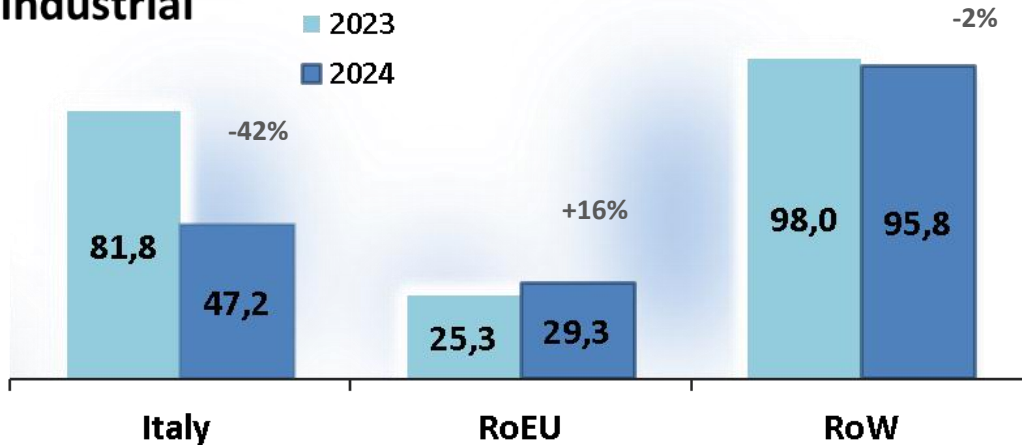
Industrial: -16%

in Euro million

Medical



Industrial



EBIT 2024 > EBIT 2023





CONTACTS

El.En. S.P.A.

Enrico Romagnoli

Investor Relations Manager

tel. +39 055-8826807

E-mail: finance@elen.it

POLYTEMS HIR

Financial Communication, IR and Press Office

Bianca Fersini Mastelloni - b.fersini@polytemshir.it

Silvia Marongiu - s.marongiu@polytemshir.it

Tel. +39 06-69923324