



COMPANY PRESENTATION

Conference Call Q1 2025 Financial results

May 16th, 2025



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Tech Leaders**



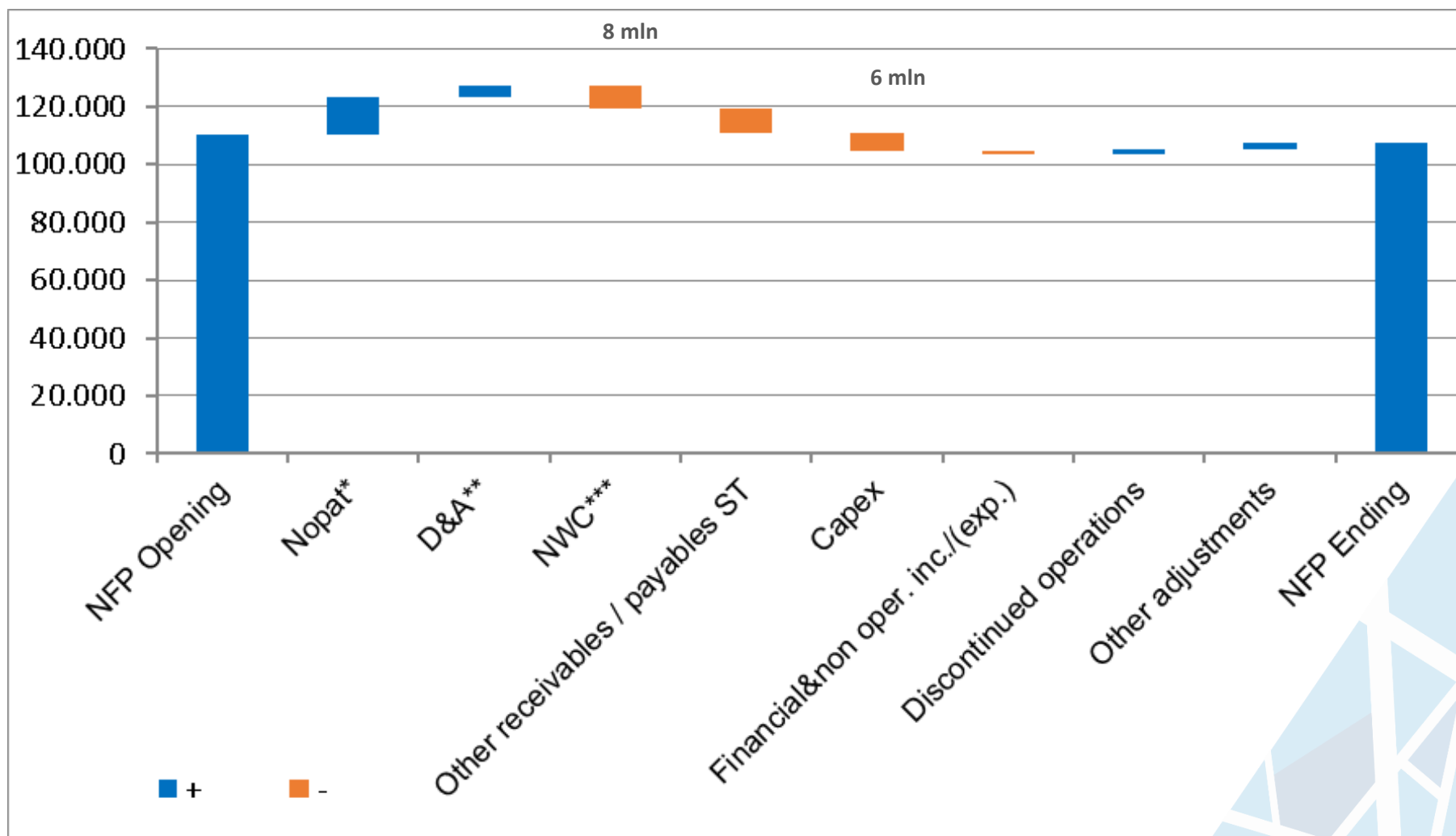
Certain statements in this slide show, including those addressing the Company's beliefs, plans, objectives, estimates or expectations of possible future results or events, are forward-looking statements. Forward-looking statements involve known or unknown risks, including general economic and business conditions, and conditions in the industry we operate and may be affected should our assumptions turn out to be inaccurate. Consequently, no forward-looking statement can be guaranteed and actual future results, performance, or achievements may vary materially from those expressed or implied by such forward-looking statements. The Company undertakes no obligation about the contents nor to update the forward-looking statements to reflect events or circumstances that may arise after the date hereof.



P&L	31/03/2024 unaudited	%	31/03/2025 unaudited	%	Var.%
Revenues	129.555		140.900		8,8%
EBIT	15.544	12,0%	17.410	12,4%	12,0%

Revenues	31/03/2024	%	31/03/2025	%	Var.%
Medical	91.704	70,8%	99.204	70,4%	8,2%
Industrial	37.850	29,2%	41.696	29,6%	10,2%

	Euro '000	31/03/2024	%	31/03/2025	%	Var. %
		unaudited		unaudited		
Medical		91.704	70,8%	99.204	70,4%	8,2%
Industrial		37.850	29,2%	41.696	29,6%	10,2%
Revenues		129.555	100,0%	140.900	100,0%	8,8%
Gross margin		57.680	44,5%	62.947	44,7%	9,1%
Operating Expenses		14.368	11,1%	15.132	10,7%	5,3%
Staff expenses		23.395	18,1%	26.088	18,5%	11,5%
EBITDA		19.917	15,4%	21.726	15,4%	9,1%
Depr., amort., accruals		4.372	3,4%	4.316	3,1%	-1,3%
EBIT		15.544	12,0%	17.410	12,4%	12,0%
Net financ.income(charges)		423	0,3%	(1.111)	-0,8%	
Other income (expense) net		(14)	0,0%	19	0,0%	
EBT		15.954	12,3%	16.318	11,6%	2,3%
		31/12/24		31/03/25		
				unaudited		
Net financial position		110.559		107.558		

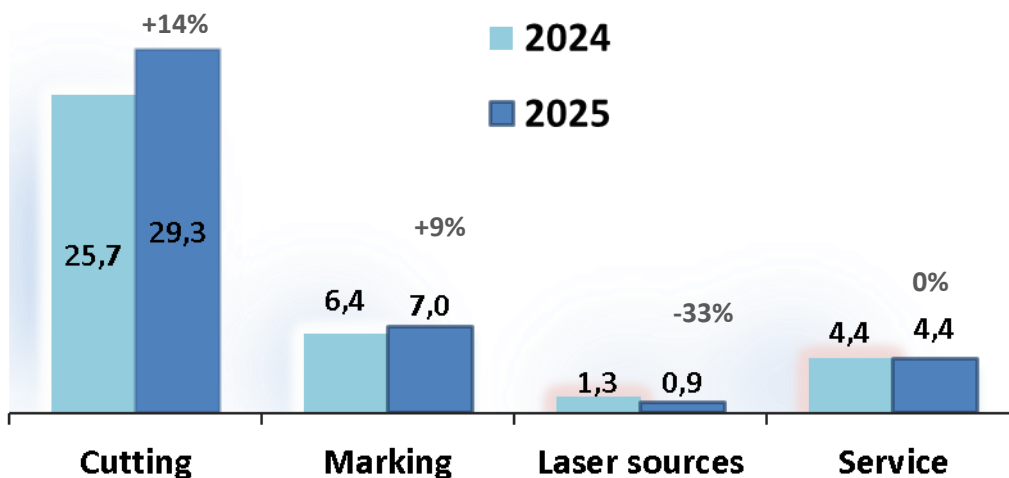
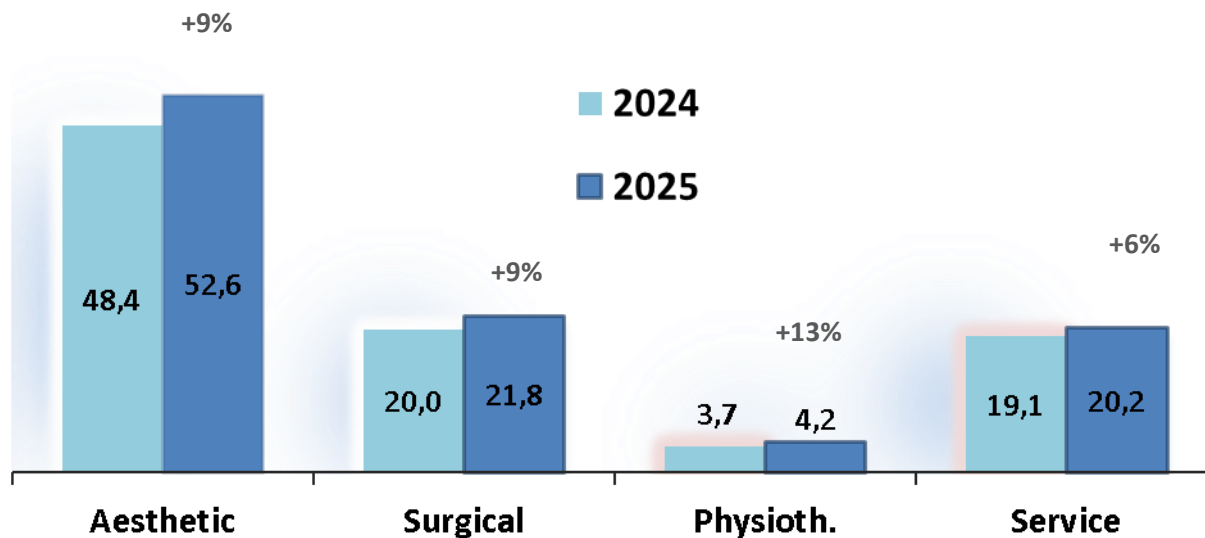


* Nopat = Ebit - Income tax

** D&A = Depreciation, Accruals and Devaluation

*** NWC = Net Working Capital

Medical: +8%



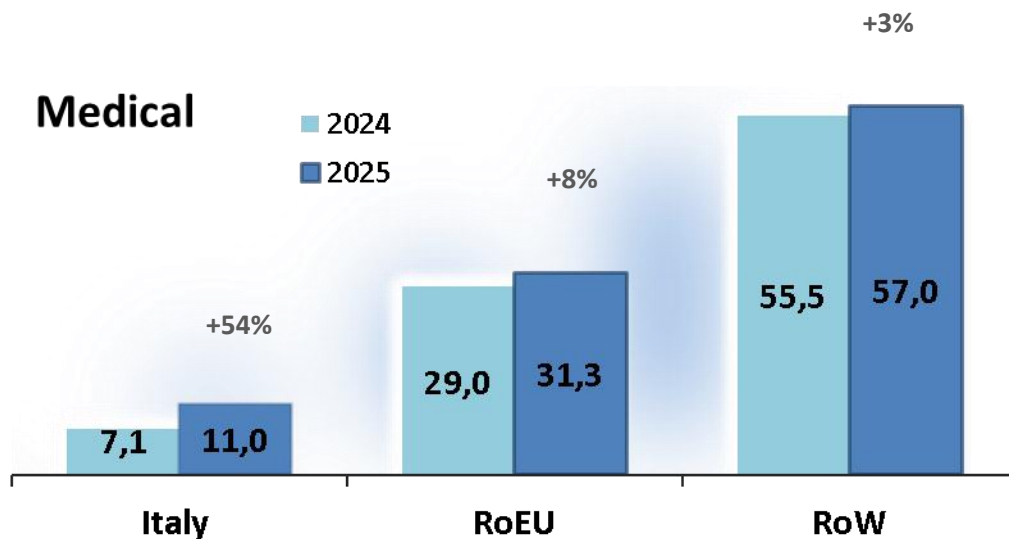
in Euro million

Industrial: +10%

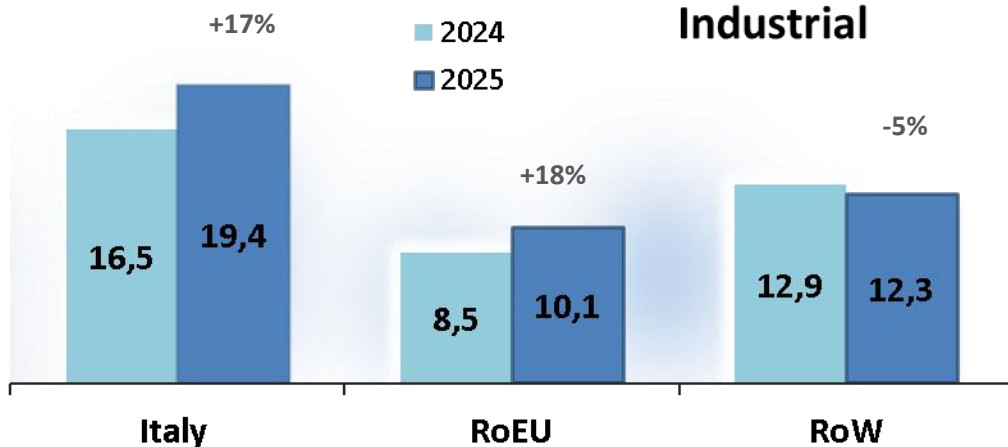
Medical: +8%

in Euro million

Medical



Industrial



Industrial: +10%

Revenues 2025 > Revenues 2024

EBIT 2025 > EBIT 2024





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