## Press release

## El.En. SpA: The BoD releases the financials for the quarter ended June 30, 2006

## In the quarter revenues grow by $41 \%$ and pretax income doubles

Florence, August $4^{\text {th }} 2006$ - The Board of Directors of El.En. SpA, leader of the laser market and listed on the STAR (MTAX) Segment of the Italian Stock Market, met today and released the consolidated financial report for the second quarter of 2006 in conformity with IAS/IFRS GAAP.

The group registered for the quarter consolidated revenues for 37,8 millions of euro (26,7 millions of euro in the second quarter of 2005), marking a $41 \%$ increase which confirms the expectations of the management.
For the six months consolidated revenues are 72,1 millions of euro, up $39 \%$ on the 51,7 millions of euro of the six months of 2005; this result is based on the excellent performance of the medical/aesthetic segment, strongly supported by the superior performance in the industrial segment which marks a growth rate above 45\%, strengthening the recovery that had already been showing in the first quarter.

Gross Margin for the second quarter 2006 is 19,9 millions of euro, up $34 \%$ on the 14,8 millions of euro of 2005 . For the six months gross margin is 37,9 millions of euro, up $33 \%$ with respect to the previous year.

EBITDA for the second quarter, equal to 4 millions of euro, increases by $57,4 \%$ on the second quarter of 2005. The Group marks in the six months an EBITDA of roughly 7 millions, up $43 \%$ on the 4,9 millions of euro marked as of June 302005.

EBIT for the quarter is 3 millions of euro, 8,1\% on revenues. As of June 302006 the Group marks an EBIT of 4,7 millions, up $47 \%$ on the six months of 2005 , and with a $6,6 \%$ impact on revenues.

Pre tax income for the quarter doubles up with respect to the second quarter of 2005, reaching 3,5 millions of euro. Pre tax income for the six months increases by $72 \%$ up from the 3,2 millions of June 2005 to 5,6 millions of euro as of June 2006.

The Net financial position as of June 20, 2006 is positive for 61,3 millions of euro

The Board of directors has appointed a new director, Dr. Ing. Stefano Modi, officer of El.En. Spa where he is the head of the medical Research and Development department.

El.En., an Italian company, is the parent of a high-.tech industrial group operating in the optoelectronics sector. Based on proprietary technology and multidisciplinary know-how, the El.En Group manufactures laser sources (gas, semiconductor, solid-state and liquid) and innovative laser systems for medical and industrial applications. The El.En. Group is the laser market leader in Italy and among the top operators in Europe. It designs, manufactures and sells worldwide:

- Medical laser equipment used in dermatology, cosmetics, physiotherapy, dentistry and gynecology;
- Industrial laser systems for applications ranging from cutting, marking and welding metals, wood, plastic and glass to decorating leather and textiles and restoring/conserving artwork;
- Laser systems for scientific research

EL.EN has been listed on the Star (MTAX) of Borsa Italiana. Its market floatation is approximately $23 \%$ and its market capitalization amounts to $€ 130$ million.

Cod. ISIN: ITOOO1481867
Code: ELN
Listed on MTAX
Mkt capt.: $130 \mathrm{mln} / E u r o$
Cod. Reuters: ELN.MI
Cod. Bloomberg: ELN IM

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Tab. 1 - Three months ended June 30, 2006

| Profit and loss account - 3 months | 30/06/06 | Inc.\% | 30/06/05 | Inc.\% | Var.\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues | 37.803 | 100,0\% | 26.774 | 100,0\% | 41,2\% |
| Change in inventory of finished goods and WIP | 1.299 | 3,4\% | 1.911 | 7,1\% | -32,0\% |
| Other revenues and income | 340 | 0,9\% | 388 | 1,4\% | -12,3\% |
| Value of production | 39.442 | 104,3\% | 29.074 | 108,6\% | 35,7\% |
| Purchase of raw materials | 16.944 | 44,8\% | 12.339 | 46,1\% | 37,3\% |
| Change in inventory of raw material | (1.445) | -3,8\% | (843) | -3,1\% | 71,4\% |
| Other direct services | 4.032 | 10,7\% | 2.683 | 10,0\% | 50,3\% |
| Gross margin | 19.912 | 52,7\% | 14.894 | 55,6\% | 33,7\% |
| Other operating services and charges | 7.705 | 20,4\% | 5.963 | 22,3\% | 29,2\% |
| Added value | 12.207 | 32,3\% | 8.931 | 33,4\% | 36,7\% |
| For staff costs | 8.132 | 21,5\% | 6.341 | 23,7\% | 28,2\% |
| EBITDA | 4.075 | 10,8\% | 2.590 | 9,7\% | 57,4\% |
| Depreciation, amortization and other accruals | 1.027 | 2,7\% | 830 | 3,1\% | 23,7\% |
| EBIT | 3.048 | 8,1\% | 1.759 | 6,6\% | 73,2\% |
| Net financial income (charges) | 564 | 1,5\% | 147 | 0,5\% | 284,5\% |
| Share of profit of associated companies | (16) | -0,0\% | 47 | 0,2\% |  |
| Other Income (expense) net | (64) | -0,2\% | (233) | -0,9\% | -72,4\% |
| Income before taxes | 3.532 | 9,3\% | 1.720 | 6,4\% | 105,3\% |

Tab. 2 - Six months ended June 30, 2006

| Profit and loss account | 30/06/06 | Inc.\% | 30/06/05 | Inc.\% | Var.\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues | 72.147 | 100,0\% | 51.779 | 100,0\% | 39,3\% |
| Change in inventory of finished goods and WIP | 4.650 | 6,4\% | 2.464 | 4,8\% | 88,7\% |
| Other revenues and income | 911 | 1,3\% | 683 | 1,3\% | 33,5\% |
| Value of production | 77.708 | 107,7\% | 54.926 | 106,1\% | 41,5\% |
| Purchase of raw materials | 34.548 | 47,9\% | 22.967 | 44,4\% | 50,4\% |
| Change in inventory of raw material | (2.503) | -3,5\% | (1.505) | -2,9\% | 66,3\% |
| Other direct services | 7.685 | 10,7\% | 4.890 | 9,4\% | 57,2\% |
| Gross margin | 37.978 | 52,6\% | 28.575 | 55,2\% | 32,9\% |
| Other operating services and charges | 14.909 | 20,7\% | 11.151 | 21,5\% | 33,7\% |
| Added value | 23.069 | 32,0\% | 17.424 | 33,7\% | 32,4\% |
| For staff costs | 16.083 | 22,3\% | 12.522 | 24,2\% | 28,4\% |
| EBITDA | 6.986 | 9,7\% | 4.902 | 9,5\% | 42,5\% |
| Depreciation, amortization and other accruals | 2.238 | 3,1\% | 1.680 | 3,2\% | 33,2\% |
| EBIT | 4.748 | 6,6\% | 3.222 | 6,2\% | 47,4\% |
| Net financial income (charges) | 1.005 | 1,4\% | 247 | 0,5\% | 307,1\% |
| Share of profit of associated companies | (16) | -0,0\% | 47 | 0,1\% |  |
| Other net income (expense) | (79) | -0,1\% | (233) | -0,4\% | -66,0\% |
| Income before taxes | 5.658 | 7,8\% | 3.283 | 6,3\% | 72,3\% |

