



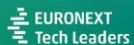
COMPANY PRESENTATION

Conference Call H1 2024 Financial results

Sept. 12th , 2024



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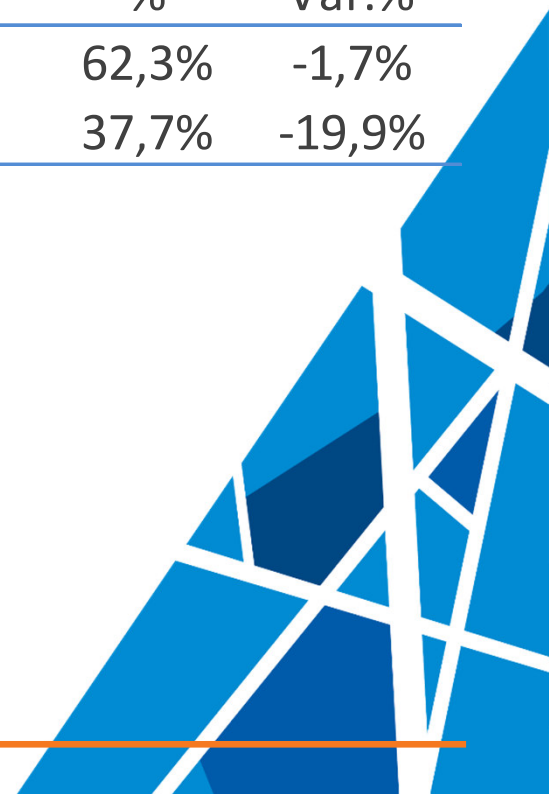


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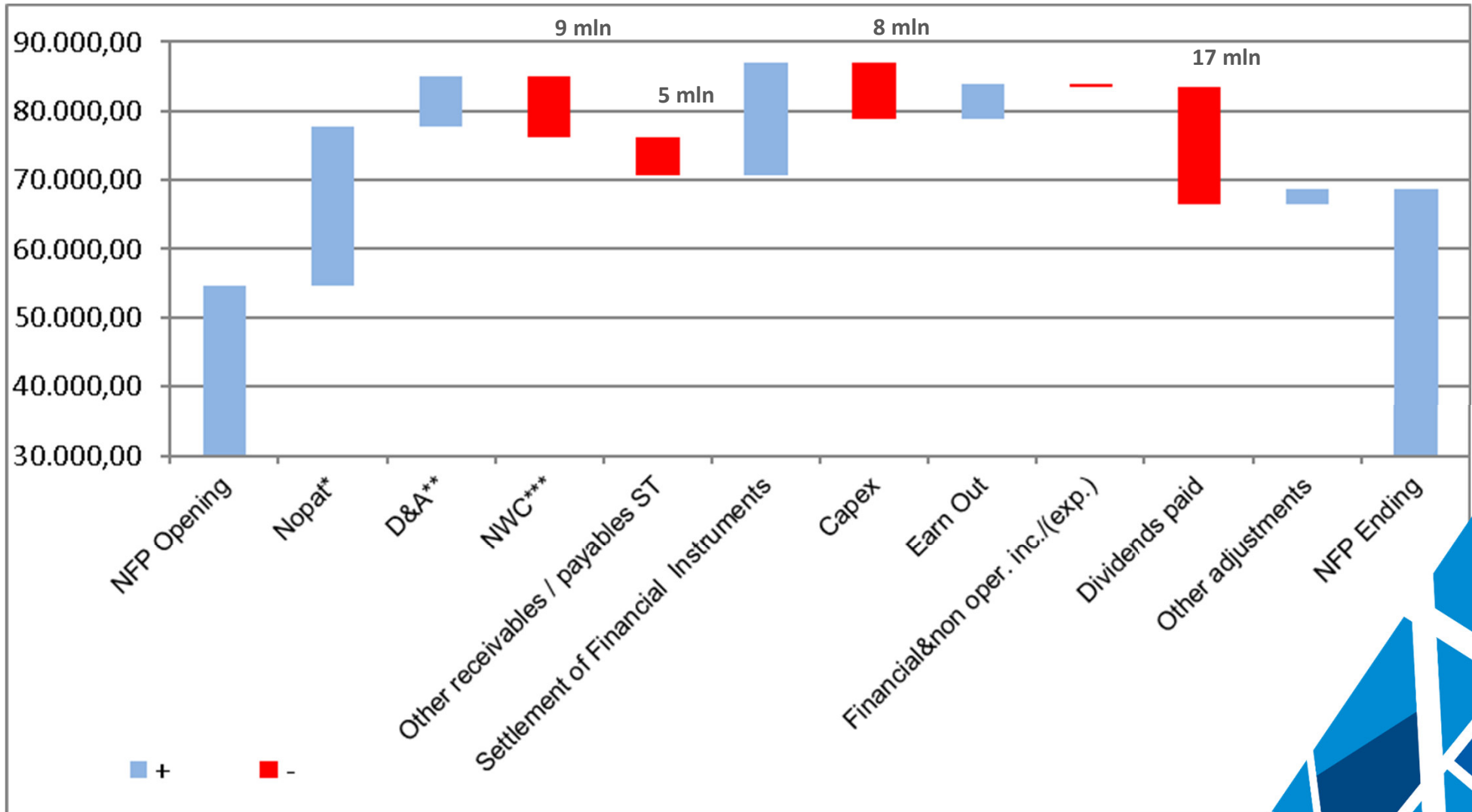
P&L	30/06/23	%	30/06/24	%	Var.%
Revenues	345.625		312.962		-9,5%
EBIT	38.874	11,2%	34.180	10,9%	-12,1%

Revenues	30/06/23	%	30/06/24	%	Var.%
Medical	198.505	57,4%	195.069	62,3%	-1,7%
Industrial	147.120	42,6%	117.893	37,7%	-19,9%



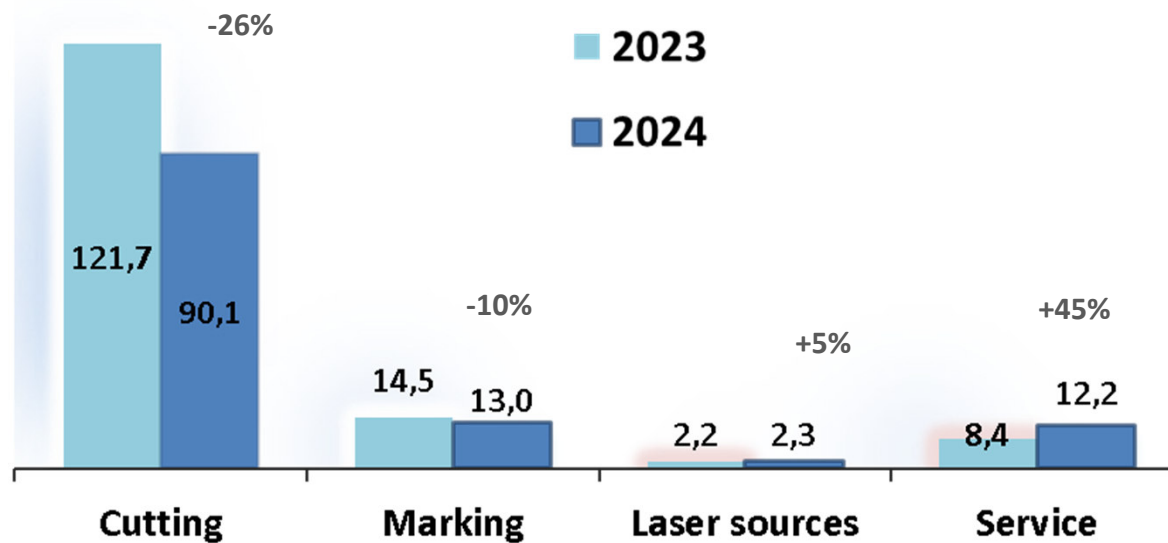
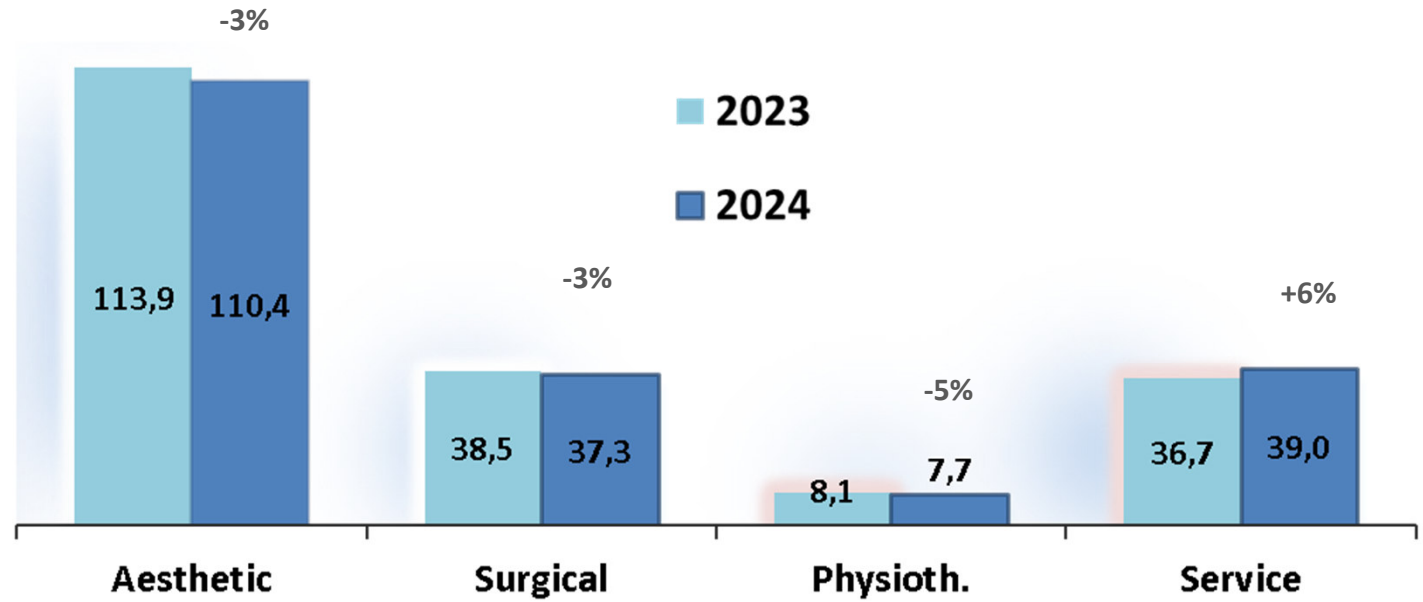
Euro '000	30/06/23	%	30/06/24	%	Var. %
Medical	198.505	57,4%	195.069	62,3%	-1,7%
Industrial	147.120	42,6%	117.893	37,7%	-19,9%
Revenues	345.625	100,0%	312.962	100,0%	-9,5%
Gross margin	131.473	38,0%	128.806	41,2%	-2,0%
Operating Expenses	30.622	8,9%	31.394	10,0%	2,5%
Staff expenses	55.197	16,0%	56.020	17,9%	1,5%
EBITDA	45.654	13,2%	41.391	13,2%	-9,3%
Depr., amort., accruals	6.780	2,0%	7.211	2,3%	6,4%
EBIT	38.874	11,2%	34.180	10,9%	-12,1%
Net financ.income(charges)	(1.028)	-0,3%	(468)	-0,1%	-54,5%
Other income (expense) net	(5)	0,0%	4.784	1,5%	
EBT	37.842	10,9%	38.497	12,3%	1,7%
Income taxes	10.991	3,2%	11.048	3,5%	0,5%
Minorities	1.075	0,3%	151	0,0%	-86,0%
NET INCOME	25.776	7,5%	27.297	8,7%	5,9%

Euro '000	31/12/23	30/06/24	Var.%
Total non current assets	166.200	152.914	-8,0%
Net Working Capital	230.449	234.791	1,9%
Other receivables/payables ST	(54.244)	(49.912)	-8,0%
Net financial position	54.586	68.645	25,8%
Long term liabilities	21.533	18.884	-12,3%
Net Equity	375.458	387.555	3,2%
Net capital employed	320.872	318.910	-0,6%
Net Working Capital on sales	33,3%	37,5%	
ROCE	22,7%	21,4%	
(EBIT/Net capital employed)			
Operating Capex	13.546	8.205	



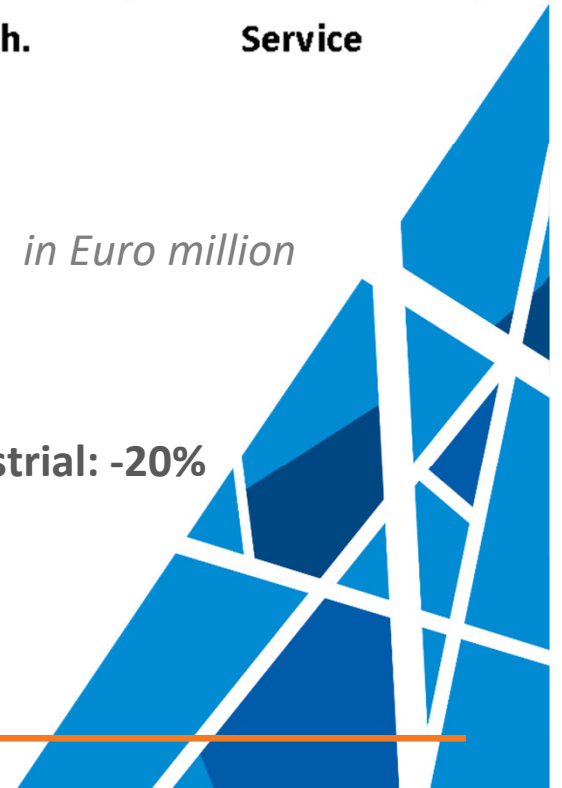
* Nopat = Ebit - Income tax
 ** D&A = Depreciation, Accruals and Devaluation
 *** NWC = Net Working Capital

Medical: -2%

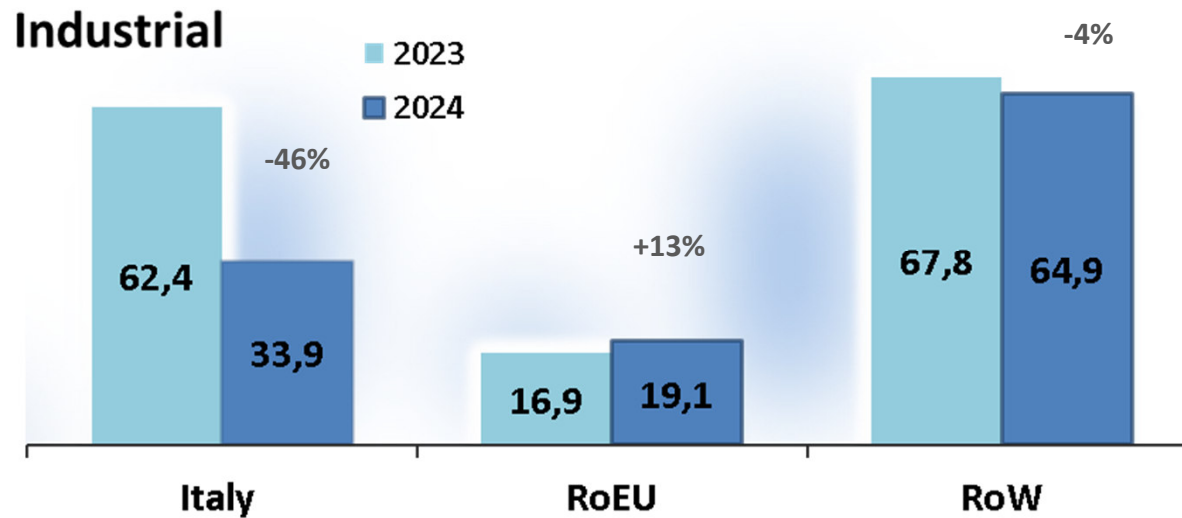
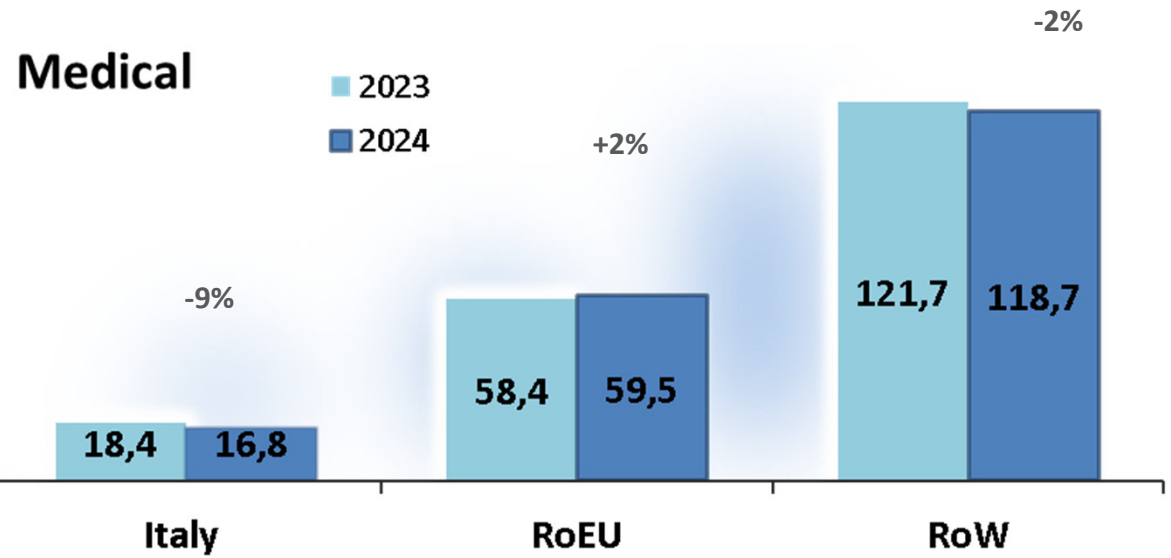


in Euro million

Industrial: -20%



in Euro million



EBIT 2024 > EBIT 2023





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