

#### COMPANY PRESENTATION

## **CONFERENCE CALL**

Q1 2023 Financial results May 16<sup>th</sup>, 2023



#### DISCLAIMER

Certain statements in this slide show, including those addressing the Company's beliefs, plans, objectives, estimates or expectations of possible future results or events, are forward-looking statements. Forward-looking statements involve known or unknown risks, including general economic and business conditions, and conditions in the industry we operate and may be affected should our assumptions turn out to be inaccurate. Consequently, no forward-looking statement can be guaranteed and actual future results, performance, or achievements may vary materially from those expressed or implied by such forward-looking statements. The Company undertakes no obligation about the contents nor to update the forward-looking statements to reflect events or circumstances that may arise after the date hereof.

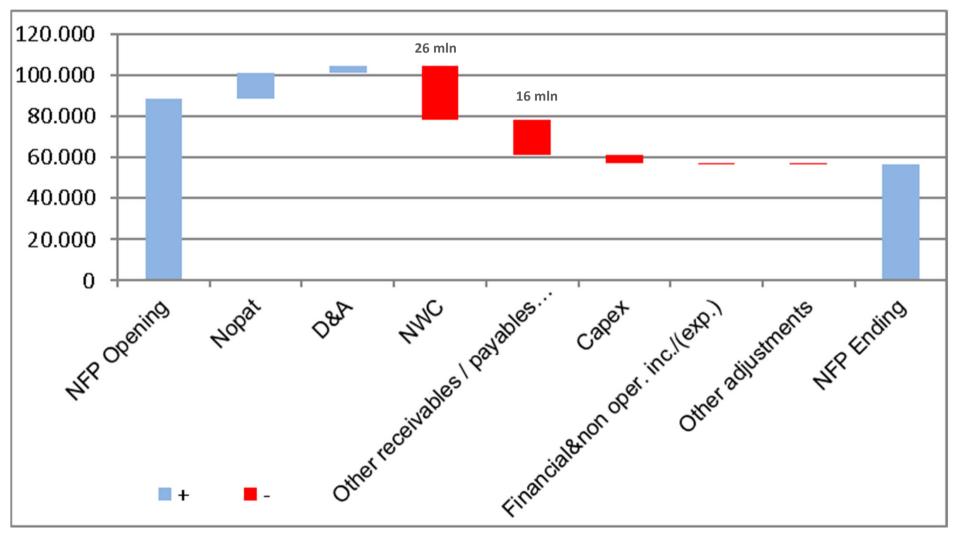


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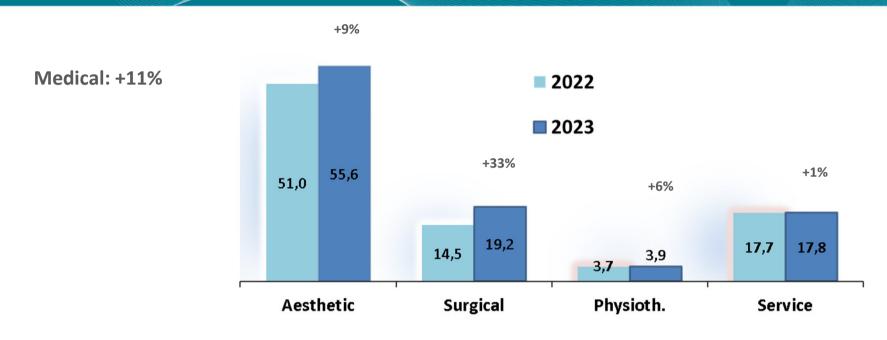
# Income Statement – Q1 2023

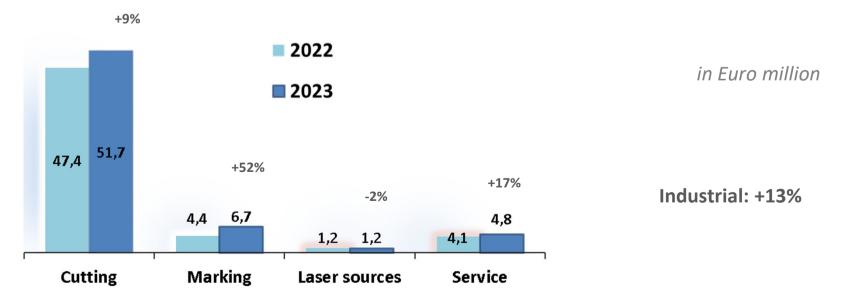
Euro '000	31/03/22	%	31/03/23	%	Var. %
	unaudited		unaudited		
Medical	87.179	60,4%	96.812	60,0%	11,1%
Industrial	57.205	39,6%	64.543	40,0%	12,8%
Revenues	144.384	100,0%	161.355	100,0%	11,8%
Gross margin	55.013	38,1%	61.123	37,9%	11,1%
Operating Expenses	11.841	8,2%	14.066	8,7%	18,8%
Staff espenses	23.097	16,0%	26.123	16,2%	13,1%
EBITDA	20.075	13,9%	20.934	13,0%	4,3%
Depr., amort., accruals	2.996	2,1%	3.902	2,4%	30,2%
EBIT	17.079	11,8%	17.032	10,6%	-0,3%
Net financ.income(charges)	473	0,3%	(459)	-0,3%	
Other income (expense) net	(7)	0,0%	36	0,0%	
EBT	17.545	12,2%	16.608	10,3%	-5,3%
	31/12/22		31/03/23		
			unaudited		
Net financial position	88.546		56.702		

## Cash Flow



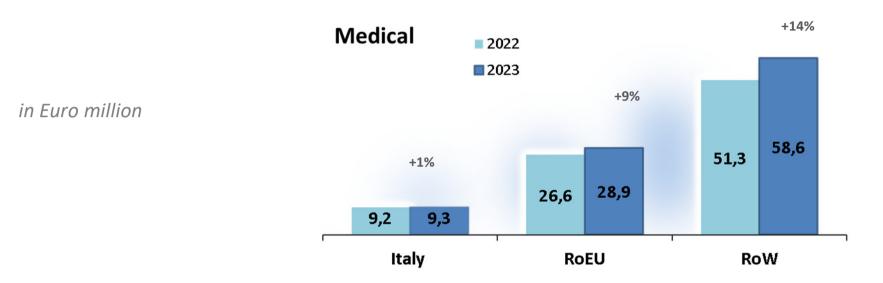
## **FLEN** Revenue breakdown by business

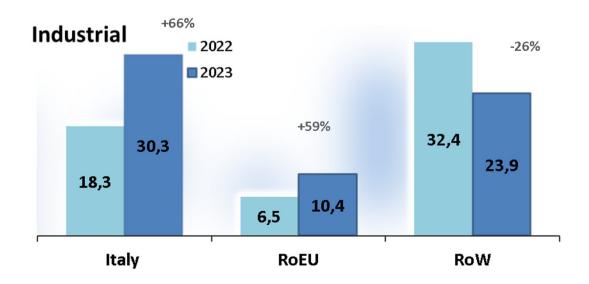




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# Revenue breakdown by area





# 2023 Guidance

### Revenue 2023 > Revenue 2022





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