



COMPANY PRESENTATION

Conference Call Q1 2024 Financial results

May 16th, 2024



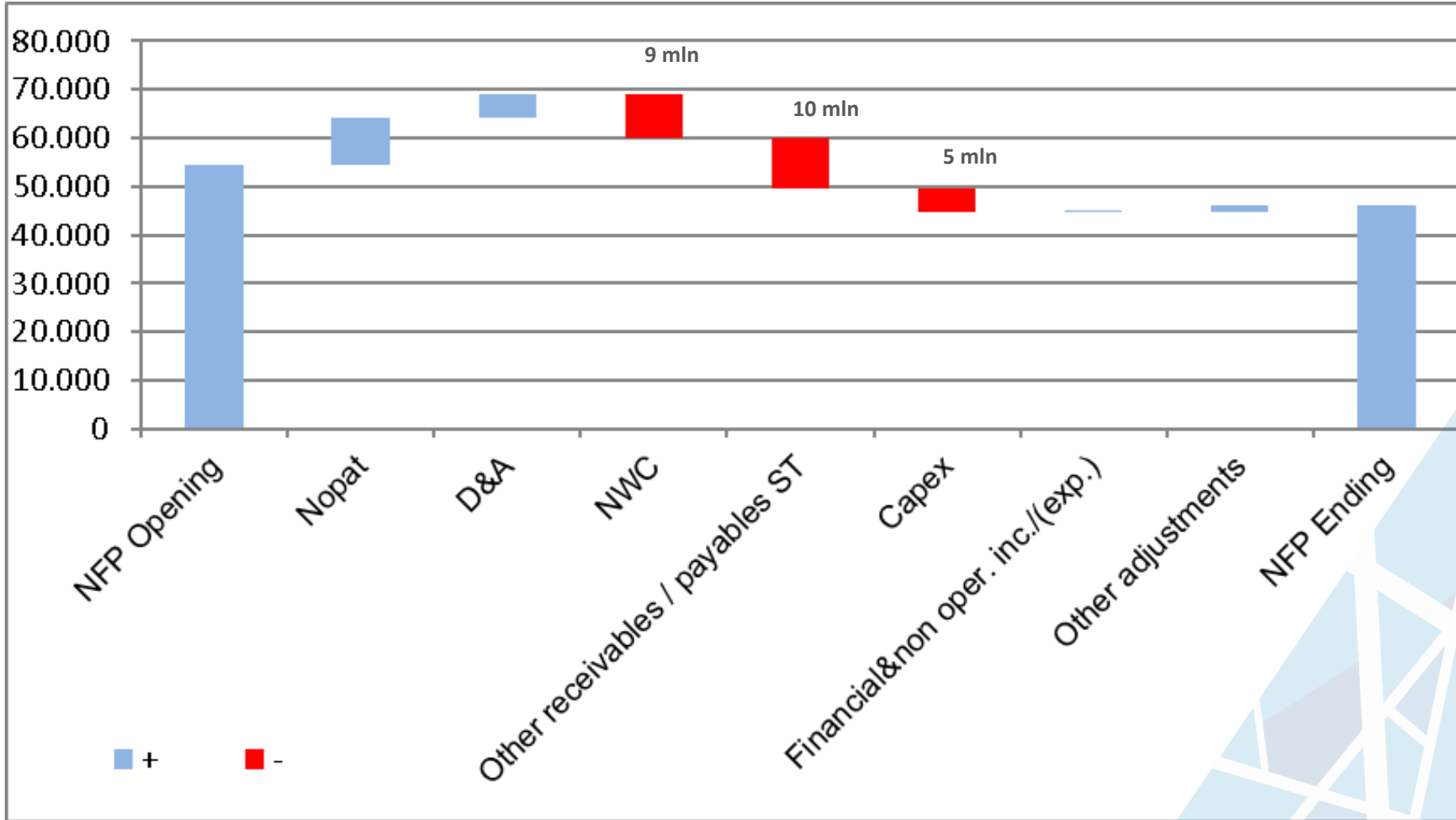
Member of
**Euronext
Tech Leaders**



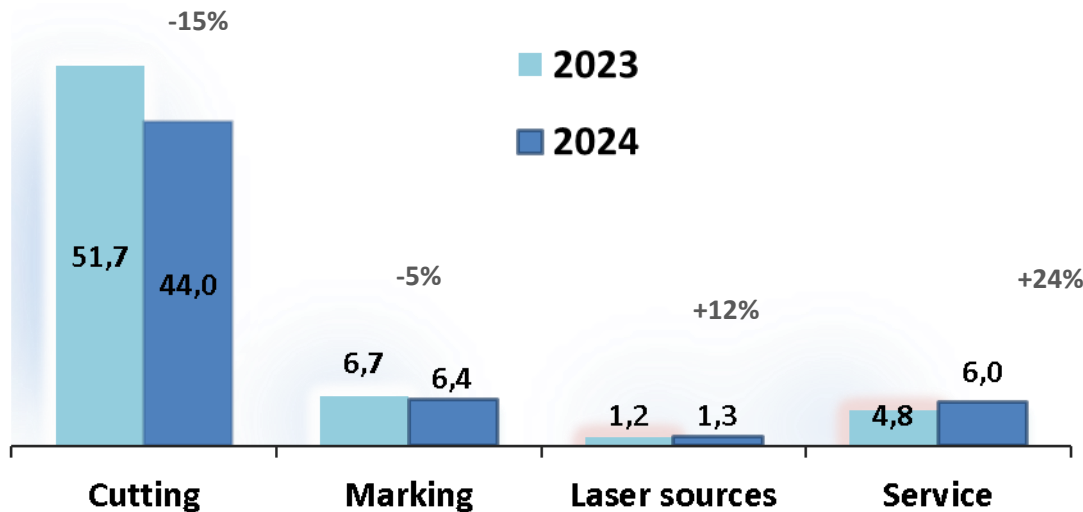
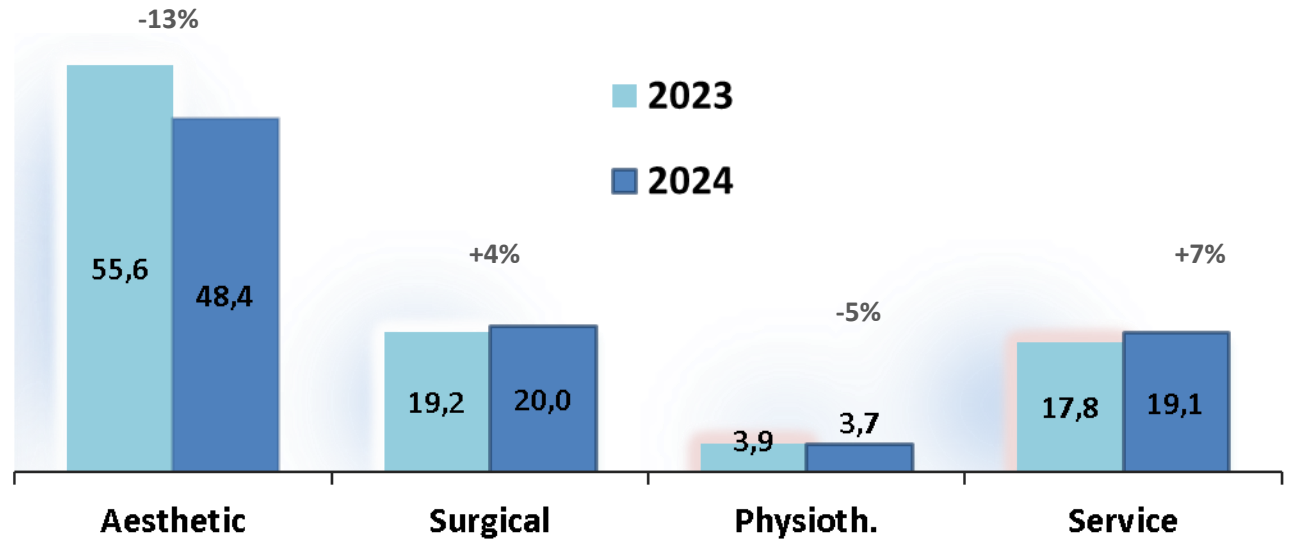
Certain statements in this slide show, including those addressing the Company's beliefs, plans, objectives, estimates or expectations of possible future results or events, are forward-looking statements. Forward-looking statements involve known or unknown risks, including general economic and business conditions, and conditions in the industry we operate and may be affected should our assumptions turn out to be inaccurate. Consequently, no forward-looking statement can be guaranteed and actual future results, performance, or achievements may vary materially from those expressed or implied by such forward-looking statements. The Company undertakes no obligation about the contents nor to update the forward-looking statements to reflect events or circumstances that may arise after the date hereof.



Euro '000	31/03/23	%	31/03/24	%	Var. %
	unaudited		unaudited		
Medical	96.812	60,0%	91.704	61,3%	-5,3%
Industrial	64.543	40,0%	57.812	38,7%	-10,4%
Revenues	161.355	100,0%	149.516	100,0%	-7,3%
Gross margin	61.123	37,9%	62.400	41,7%	2,1%
Operating Expenses	14.066	8,7%	15.914	10,6%	13,1%
Staff expenses	26.123	16,2%	27.269	18,2%	4,4%
EBITDA	20.934	13,0%	19.217	12,9%	-8,2%
Depr., amort., accruals	3.902	2,4%	4.901	3,3%	25,6%
EBIT	17.032	10,6%	14.316	9,6%	-15,9%
Net financ.income(charges)	(459)	-0,3%	187	0,1%	
Other income (expense) net	36	0,0%	(107)	-0,1%	
EBT	16.608	10,3%	14.396	9,6%	-13,3%
	31/12/23		31/03/24		
			unaudited		
Net financial position	54.586		46.148		



Medical: -5%

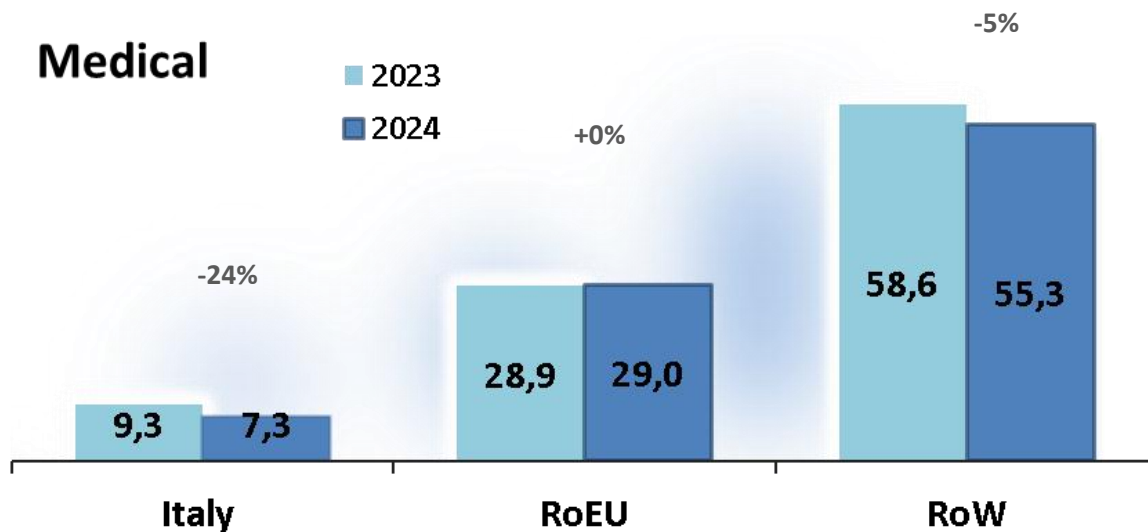


in Euro million

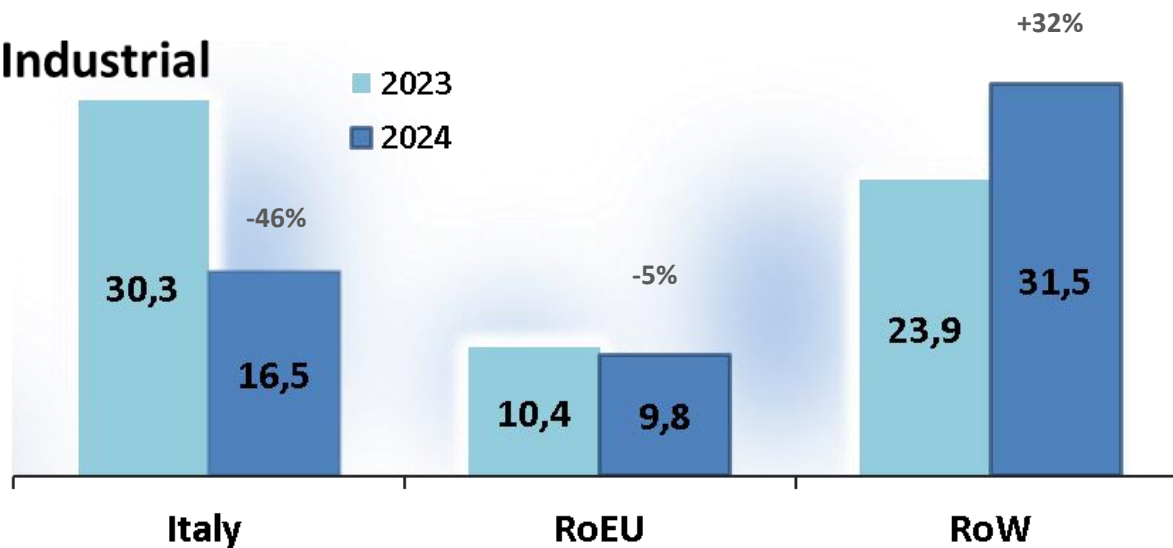
Industrial: -10%

in Euro million

Medical



Industrial



Revenue 2024 > Revenue 2023

EBIT 2024 > EBIT 2023





CONTACTS

El.En. S.P.A.

Enrico Romagnoli

Investor Relations Manager

tel. +39 055-8826807

E-mail: finance@elen.it

POLYTEMS HIR

Financial Communication, IR and Press Office

Bianca Fersini Mastelloni - b.fersini@polytemshir.it

Silvia Marongiu - s.marongiu@polytemshir.it

Tel. +39 06-69923324